<u>Dance</u><u>Music</u><u>Theatre</u>Organization

This grant provides funding in three-year cycles to eligible professional organizations that self-create and self-produce performing art productions.

Deadline information November 1, 2028 Who can apply

## **Eligible Applicants**

To be eligible for Professional Performing Arts Organizations operating funding, organizations must:

- have public performing arts programming as their principal mandate as stated in its incorporation documents
- engage in on-going development, implementation and promotion of performing arts programming as their core primary activity in an annual program or full season of professional self-created and self-produced work for public presentation
- employ at least two permanent full-time equivalent staff in administrative and/or programming capacity (i.e., Executive Director, Artistic Director)
- pay a 'fee for service' at minimum industry standard rates (such as a union or nationally recognized rate) to at least 75% of the artists involved in the organization's performance program for all performances
- comply with all Canadian Arts Database (CADAC) financial and statistical data requirements
- have a board-approved cash reserve policy
- be legally registered and operating in Alberta for a minimum of three full fiscal years, and in good standing, under one of the following Acts:

## **Provincial Legislation:**

- Societies Act of Alberta
- Companies Act of Alberta, Part 9 (Nonprofit companies)

## **Federal Legislation:**

- Canada Not-for-Profit Corporations Act and registered in Alberta under Part 21 of the Business Corporations Act
- Special Act of the Parliament of Canada
- Income Tax Act of Canada, operating in the Province of Alberta as a charity

#### Eligible organizations must also:

- have an Alberta-based address
- have at least 50% of the organization's board members living in Alberta
- demonstrate the ability to operate using good governance principles, effective administration practices, and a commitment to fiscal responsibility
- operate as a stand-alone arts organization at arms-length from municipalities, commercial enterprises, or organizations and institutions receiving annual operating funds from other Government of Alberta sources or its affiliates

# **First-Time Applicants**

Eligible first-time applicants are accepted only at the beginning of each three-year cycle.

If this is your organization's first application for Professional Performing Arts Organizations operating funding, you must contact us at least three months before the deadline for a preliminary eligibility assessment to ensure your organization meets the eligibility criteria.

As a first-time applicant, your organization must have met all eligibility requirements for the three annual fiscal periods prior to application. You must also provide board-approved financial statements that demonstrate the organization has positive net assets and has been operating with no annual deficit for each of these three fiscal periods.

## Ineligible organizations

The following applicants are not eligible for AFA operating funding:

- municipalities
- for-profit organizations
- funding agencies or other funders
- organizations not registered under one of the above-mentioned Acts
- organizations that primarily benefit those outside of Alberta

- organizations engaged primarily in competition-based activities or events
- organizations focused on the applied arts including, but not limited to, gaming, architecture, interior design, commercial photography, graphic arts, and fashion design
- organizations that are eligible for operating funding under another AFA funding opportunity
- organizations with overdue or incomplete accounting/reporting related to any grant previously awarded by the AFA or Alberta Arts, Culture and Status of Women
- individuals

What does this funding support?

This funding is designed to support your organization's operations, which are specific to your organization's mandate, strategic and/or business plan and activities as described in your application and/or reporting.

## Acceptable use of funds

AFA operating funding supports expenses including, but not limited to:

- fees for artists, curators, and technicians
- cultural protocol, including honoraria, tobacco offering and fees for Elders,
   Knowledge Keepers, and Cultural Advisors
- production and programming
- marketing, communications, and promotion
- salaries and professional fees
- rent, utilities, and insurance
- maintenance of equipment, fixed assets, and costs for facility operations
- other expenses as required to fulfill your organization's mandate

## Unacceptable use of funds

AFA operating funding cannot be used for expenses including, but not limited to:

- scholarships, prizes, gratuities, and awards and payments for individual benefit
- endowment funds
- third-party funding to another organization, including donations, grants, scholarships, or prizes

- consignment fees
- capital costs for renovations or facility improvements, land or facility purchase, and major equipment and/or vehicle purchase
- bad debt or debt reduction
- other expenses deemed unreasonable by the AFA

## **Creative Year option**

Organizations which have an average annual CDR under \$1 million, and have been in an AFA funding stream for a minimum of three years, may apply to the Creative Year option under this funding. This option allows organizations to receive non-reduced funding in a year without a performing season. Discipline-specific project expert panels assess the proposals for this option. To prepare for this option, organizations must contact the AFA at least one year prior to the proposed Creative Year.

How to apply

We only accept applications through the Grant Administration Tracking and Evaluation (GATE) Front Office online application system.

We must receive your online application through GATE Front Office no later than 11:59 p.m. Mountain Time on the deadline date, unless the deadline falls on a statutory holiday or a weekend when it will be extended until the next working day. Please give the system time to process your application so that the AFA receives notification of your submission before the deadline falls.

#### **GATE Front Office username**

First-time applicants will require a GATE Front Office username and password. Requests must be received at least five business days prior to the application deadline.

Please complete the <u>GATE Front Office Registration</u> form and email it as an attachment to registrationAFA@gov.ab.ca.

GATE Front Office usernames and passwords will be sent to the email addresses provide on the registration form.

# What to include in your application

For detailed step-by-step instructions, please download the <u>GATE Front Office user</u> guide.

#### **GATE Front Office online forms:**

- an Application Contact List which designates one contact as your organization's primary contact and Signing Authority for this application
- your organization's street address and mailing address
- your organization's registration details, including legal name, Alberta
   Registration number and incorporation date
- CADAC number for your organization's last three years of financial and statistical data
- an Organization Applicant Agreement, which must be agreed to by your organization's Signing Authority
- a current board list which includes names and titles, mailing addresses,
   telephone numbers, email addresses and start dates for all current members
- a completed Community Derived Revenue Calculation form, using the data from the corresponding lines from CADAC
- a completed Diligence Questionnaire

#### **Attachments:**

Attachments must be developed prior to application, using either original documents specific to your organization or preformatted AFA templates, and uploaded to your online GATE Front Office submission.

You'll be required to complete and upload the following attachments:

- a current, board-approved business or strategic plan
- a listing of planned activities for the coming year
- your most recent annual financial statements including Balance Sheet,
   Statement of Revenues and Expenditures, and Statement of Cash Flows
- a confirmation of your organization's most recent annual return from Alberta Corporate Registry
- a current list of your organization's core staff and their positions
- a copy of your organization's Cash Reserve Policy

## **Cash Reserve Policy requirements**

Your organization's submitted Cash Reserve Policy must:

- be approved by your organization's board of Directors
- establish a base Cash Reserve amount as a percentage of your organization's annual operating expenditure and provide a rationale for that base amount
- outline that the Cash Reserve be clearly identified on your organization's annual financial statement
- define the Cash Reserve as an unencumbered, restricted cash account that can only be accessed upon a resolution of your organization's board of Directors, approved by a majority vote
- outline that the Cash Reserve funds may only be used to temporarily finance unforeseen operating deficits
- outline that funds removed from the Cash Reserve must be replenished within three fiscal years from the end of the fiscal year in which the Cash Reserve funds were utilized
- outline that the base Cash Reserve amount, once approved by the AFA, may not be reduced without prior approval by the AFA

We strongly encourage all organizations to strive for a cash reserve of no less than 10% of your organization's average annual operating expenditures. However, we recognize that individual organizations have unique operating requirements. In considering the savings target for the Cash Reserve, your organization's board of Directors is expected to consider its own operating requirements and determine an appropriate target which may be more or less than 10% of average annual operating expenditures.

Eligible organizations in this funding opportunity are encouraged to consult department staff as they develop the Cash Reserve Policy and associated plan for implementation.

How will my application be assessed?

Funding awarded through this opportunity is calculated based on Community Derived Revenue (CDR). CDR is defined as an organization's total annual revenue minus all federal, provincial and municipal government grants.

Funding amounts are calculated in two stages:

- 1. First, your organization's three-year average CDR is adjusted to the following percentage tiers:
  - 14% of such CDR for organizations with a three-year average CDR equal to or greater than \$2.5 million;
  - 18% of such CDR for organizations with a three-year average CDR of less than
     \$2.5 million and equal to or more than \$1 million
  - 20% of such CDR for organizations with a three-year average CDR of less than \$1 million and equal to or more than \$250,000
  - 25% of such CDR for organizations with a three-year average CDR of less than \$250,000.
- 2. Your organization's adjusted CDR is then divided by the sum of the adjusted CDR for all eligible Professional Performing Arts Organizations, and then multiplied by this funding opportunity's budget to determine your funding grant allocation.

Note: If your organization has been approved for a Creative Year option, your organization's average CDR will consist of the most recent three years, excluding the Creative Year.

Funding for Professional Performing Arts Organizations is established by the AFA Board of Directors based upon the annual AFA Budget allocated by the Government of Alberta. Department staff evaluate applications according to eligibility criteria and prepare recommendations to the board, which reviews and approves all funding.

All decisions are final and no appeals will be considered.

#### When will I hear?

Grant recommendations are made to the AFA board of directors. Successful recipients will be notified upon board approval, generally between four to six months from the application deadline.

#### Conditions

Your organization is only eligible to receive support from one AFA operating funding opportunity in any given year. Funding is intended for the activities planned for your organization's next fiscal year based on information provided in your funding application.

Ineligible expenses for operating funding include, but are not limited to:

- alcohol
- amortization
- GST expenses
- fundraising expenses
- bad debt and other paper losses
- capital expenses

The AFA or our authorized representative may examine your financial and other records to ensure funding was used for its intended purpose:

- funding recipients must return unused portions of their grant to the AFA
- we may require your organization to return funds if reporting requirements are not met
- if you do not meet reporting requirements, your organization may be ineligible for further funding from the AFA for a period of three years from the time the delinquency is resolved

The AFA Fair Notice Policy applies to this funding opportunity:

 we may cancel, suspend, reduce or demand repayment of your grant in circumstances where we are concerned with the viability of your organization

## **Funding Acknowledgement**

Your organization must credit the AFA for financial support in any publicity prepared in relation to your organization's activities, including electronic, print or visual material.

- if your organization fails to satisfy AFA recognition requirements, it may be subject to a 10% funding reduction in subsequent payments
- subsequent infractions may result in ineligibility to apply for AFA funding opportunities

Download versions of the AFA logo and guidelines for usage.

Reporting

You are required to complete and submit satisfactory interim and final reports in GATE Front Office that demonstrates that funding awarded for the previous fiscal year was spent on the activities described in the application. If your organization does not intend to continue to seek AFA operating funding, you are still required to submit a final report.

Your organization's interim and final reports are due November 1 each year of the three-year grant cycle. We must receive your online report through GATE Front Office no later than 11:59 p.m. Mountain Time, unless the deadline falls on a statutory holiday or a weekend when it will be extended until 11:59 p.m. on the next working day. Please give the system time to process your application so we receive notification of your submission before the deadline falls.

## **Interim Report**

#### GATE Front Office online forms

- CADAC number for your organization's financial and statistical data that aligns with your organization's most recent approved financial statements
- operations and programming statistical information for the year aligning with your organization's most recent approved financial statements

#### **Attachments**

- your organization's most recent annual financial statements including Balance
   Sheet, Statement of Revenues and Expenditures, and Statement of Cash Flows
  - up to \$25,000 requires a financial statement approved and signed by three board members, including the treasurer
  - \$25,001 to \$50,000 requires a Notice to Reader financial statement provided by an independent, professionally designated accountan
  - \$50,001 to \$100,000 requires a Review Engagement statement provided by an independent, professionally designated accountant
  - More than \$100,000 requires an Audited financial statement provided by an independent, professionally designated accountant
- a copy of your organization's confirmation of filing your most recent return from Alberta Corporate Registry
- copies of related promotional and publicity materials for the previous year, showing compliance with recognition requirements

• a material change report

## **Final Report**

Your organization's final report, due by the three-year cycle application deadline of November 1, must include:

- operations and programming statistical information for the year aligning with your organization's most recent approved financial statements
- listing of completed art activities report aligning with your organization's most recent approved financial statements
- sample of promotional and publicity materials for the previous year, showing compliance with AFA recognition requirements
- your organization's most recent approved financial statements with Balance Sheet, Statement of Revenue and Expenditures, and Statement of Cash Flows – information must be updated in CADAC
  - up to \$25,000 requires a financial statement approved and signed by three board members, including the treasurer
  - \$25,001 to \$50,000 requires a Notice to Reader financial statement provided by an independent, professionally designated accountant
  - \$50,001 to \$100,000 requires a Review Engagement statement provided by an independent, professionally designated accountant
  - More than \$100,000 requires an Audited financial statement provided by an independent, professionally designated accountant
- a material change report

Helpful resources

Visit the Help and Resources section of our website to:

- download the new Front Office User Guide
- find additional resources for organizations

# **Download additional resources**

- Financial Statement Board Approval Form
- Planned Activities List
- Completed Activities Report (Word doc)
- Material Change Report

• Direct deposit form

# **Apply Now**

# **Arts Development Consultant - Music**



Jason
Flammia
Phone
780-415-0297
Email

jason.flammia@gov.ab.ca